

# U-FACTOR Confirming



## WHO IS THE PRODUCT FOR?

The product is for large/medium-sized debtor businesses/companies (Buyers) that want to consolidate relationships with the production chain and financially support it.



## PRODUCT DESCRIPTION

The Buyer enters into an agreement with UniCredit Factoring for the use of a digital platform through which it pays its suppliers, uploading the invoices it has confirmed and wishes to pay at scheduled times.

The upload of invoices may also be automated thanks to a solution developed by UniCredit Factoring and FinDynamic\*, a Fintech company. The platform allows the receivables to be extracted from the Buyer's ERP software and transferred to the UniCredit Factoring Confirming platform.

By signing the factoring agreement and being enabled to use the platform, suppliers can assign UniCredit Factoring the receivables deriving from the invoices uploaded by the Buyer into the platform, benefiting from the Buyer's credit standing. Upon assignment, UniCredit Factoring may make a final payment to the supplier for the amount of assigned receivables, determined according to the discount formula, i.e. net of any credit notes and interest. The assignment process is digital and takes place by interacting with the platform.



## PRODUCT COSTS

The product entails the following costs for the Buyer:

- set-up fees for use, management and maintenance of the platform
- default interest applied in the case of the late payment of acknowledged receivables, uploaded to the platform and assigned to UniCredit Factoring
- fees for the issue and sending of notices relating to contract changes

The following costs are paid by the supplier in the case of the assignment of receivables:

- factoring fees related to the management of assigned receivables and the undertaking by UniCredit Factoring of the Buyer's insolvency risk
- interest representing the financial cost of the deal
- ancillary costs

## ADVANTAGES FOR THE BUYER

- Optimization of working capital
- Integration with UniCredit cash management services, which are synergistic with financial factoring products
- Automation of the final phase of the accounts payable cycle, with the automatic payment of invoices through an ad hoc interface (management of promotional activities, credit notes, payments based on notices, etc.)
- Simple procedures for more streamlined transactions

## ADVANTAGES FOR THE SUPPLIER

- Facilitated access to credit
- Possibility to assign receivables uploaded into the platform and to receive final payment in advance of original payment deadlines
- Transfer to UniCredit Factoring of the risks and benefits related to the receivables, with the possibility to derecognize them in the balance sheet, benefiting from the consequent improvement in financial ratios
- Product is accessed through a highly digitalized platform

(\*) Company participated by UniCredit S.p.A

Solutions that matter.



Advertising message for promotional purposes.

For the contractual terms and conditions governing the UniCredit Factoring products described, please consult the "Fact Sheets" available online at [www.unicreditfactoring.it](http://www.unicreditfactoring.it). UniCredit Factoring S.p.A. reserves the right to assess creditworthiness for the purpose of concluding transactions.